

Urbano Cellars

Bob Rawson and Fred Dick
Ingleside Terrace
Winemakers:
Bob Rawson and Fred Dick
www.urbanocellars.com



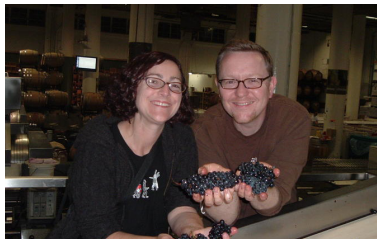
Founded by former garage winemakers, Bob Rawson and Fred Dick, Urbano Cellars' mission is to seek out smaller growers that subscribe to sustainable growing practices and to produce high quality, food friendly wines that possess character and balance. "Our grapes are currently sourced from Dry Creek Valley, Lodi and Solano County Green Valley." Annual case production is less than 700. All wines are handcrafted in small lots.

Current Premier Releases:

2009 "Nouveau" Solano County Green Valley - 54 cases \$14
2006 Syrah Dry Creek Valley - 293 cases \$19
2008 Vin Rosé Solano County Green Valley - 132 cases \$14
2006 Petit Verdot Lodi - 145 cases \$16
2005 Old Vine Zinfandel Solano County Green Valley - 114 cases \$18

Waits-Mast Family Cellars

Jennifer Waits and Brian Mast
Sunnyside
Winemakers:
Chris Nelson and Brian Mast (consultant)
www.waitsmast.com



San Francisco locals Jennifer Waits and Brian Mast are fog-bound urban winemakers who enjoy the cool-climate style of their city and their wines. They are solely focused on Pinot Noir, producing small lot, vineyard-designate wines from up-and-coming sites in Anderson Valley, Russian River and Santa Rita Hills. Their real passion for Pinot Noir came from attending the Anderson Valley Pinot Noir festival for many years. "We enjoyed meeting the growers and winemakers first hand and getting the personal stories behind the wonderful Pinot Noirs that are made up there." Having ventured into winemaking, Waits and Mast now spend time on both sides of the table, enjoying wine as consumers, and pouring wines for a small, but faithful group of fans. "Our first commercial release from 2007, an Anderson Valley pinot noir, was recognized in the San Francisco Chronicle's Top 100 Wines 2009 this past year."

Current Releases:

2008 Pinot Noir "Hein" Anderson Valley \$44 (Third Release)
2007 Pinot Noir "La Encantada" Santa Rita Hills \$49 (Second Release)

August West Sandler Wine Co.

Haight
Winemaker: Ed Kurtzman
www.augustwestwine.com
www.sandlerwine.com

Ed Kurtzman began his wine career working in wine shops in Massachusetts in 1987 before he moved to California in 1989. After graduating with a degree in enology from Fresno State in 1994, he worked as a cellar worker at Bernardus, and enologist/assistant winemaker at Chalone, and then as winemaker at Testarossa. In 2002 he made the first vintage of August West and founded the company with Gary Francioni and Howard Graham. In 2003 Ed produced the inaugural vintage of Sandler and also started his new career as a consulting winemaker. Since 2003 Ed has been the winemaker at Freeman, from 2003-2006 he was the winemaker at Fort Ross, and beginning in 2007 he has been the winemaker for ROAR. August West, Sandler, and ROAR are produced in the Bayshore neighborhood of San Francisco, and Ed resides near the corner of Haight and Ashbury.

Current Releases:

2007 Sandler, Zinfandel "Buck Hill" Sonoma \$30
2007 Sandler, Syrah "Connell" Bennett Valley \$20
2007 Sandler, Pinot Noir, Santa Lucia Highlands \$30
2007 August West, Rosella's Pinot Noir, Santa Lucia Highlands \$40
2007 August West, Graham Pinot Noir, Santa Lucia Highlands \$40

